



Home Healthcare

Salesforce Health Cloud Solutions

✓ **What is it?** A quick-start deployment delivering templated call center support, relationship management, campaign management, provider recruiting and scheduling, and member/patient outreach for home healthcare service providers

✓ **How does WCG do it?** West Coast Consulting Group, a certified Salesforce partner since 2004, has delivered 100s of successful deployments. Using an Agile methodology that involves users all the way, WCG deploys Home Healthcare solutions to providers in a matter of weeks.

✓ **How do home healthcare providers benefit?** Achieve ROI in ~3 months; eliminate manual CRM processes; consolidate member management, provider scheduling, and claims information into a single console; utilize dashboards with KPIs including inquiries, claims, benefits, enrollment, eligibility, referrals and authorization

“Our call center reps love the new system; it saves them time and has all the information in one place when they speak with our members and providers.” Oscar Clark, VP of Community & Health Services, FamilyCare Health

	Starter Kit	Network Boost	Home Health Automation
Campaign Management	✓	✓	✓
Pipeline Management	✓	✓	✓
KPI Dashboard	✓	✓	✓
Relationship Management		✓	✓
Scheduling Automation			✓
Readmission Tracking			✓
Mobile, GPS and Google Maps integration			✓

Contact West Coast Consulting Group today

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